

Jeff Glinski M.D.

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Healthcare Executive and Emergency Physician

I have 20 years of experience as a board-certified emergency medicine physician complemented by experience as CFO and Board member of a 150 employee physician group and CFO of a growing healthcare revenue cycle management firm. I provide strategic life sciences advisory services and clinical diligence for bioscience and medical device companies across a broad spectrum of clinical areas. I perform research for investors of various sizes including angel investors, banks, and venture capital firms. I have also provided expert witness case review and testimony for both civil malpractice cases and criminal cases and performed utilization reviews.

Experience

Consultant, Jeff Glinski Consulting, Greater Milwaukee, 2014-present

- Evaluate prospective investments in the healthcare space for angel investing fund
- Advise medical device and tele-health companies on product and market
- Performed utilization reviews for medical services with contested charges

Chief Financial Officer, Emergency Medicine Specialists, Greater Milwaukee 2018-2023

- Oversee company controller and accounting assistant of an independent emergency physician group with over \$24 million in annual revenue and 150+ employees
- Analyze and present financial results to Board of Directors and shareholders
- Propose and evaluate strategic growth initiatives and measure financial results
- Create long-term shareholder value by optimizing employee capabilities and efficiency

Chief Financial Officer, ConsensioHealth, Wauwatosa, WI 2018-2022

- Optimize cost structure of revenue cycle management company with \$2.5 million in revenue
- Create projections for potential new client revenue and develop pricing of services
- Manage the balance of overseas and onshore coding services to maximize efficiency
- Develop budget for growth initiatives and investment in most cost-effective manner

Emergency Medicine Physician, Greater Milwaukee 2005-present

- Board certified emergency medicine physician
- Working since 2010 with Emergency Medicine Specialists staffing multiple Ascension hospitals in the greater Milwaukee area
- Worked from 2005-2010 with Infinity Healthcare staffing multiple Ascension hospitals
- Completed residency at The Ohio State University

Education and Skills

B.S. in Economics from the University of Wisconsin - Madison 1994-1997

M.D. from the University of Wisconsin Medical School 1998-2002

Additional languages: Spanish