SAKSHAM VERMA

CHARTERED ACCOUNTANT || MBA (IB), IIFT, DELHI || SAKSHAMV0209@GMAIL.COM || 9599312160

INTRODUCTION

Saksham is an Associate Director with the Deloitte India Dispute Advisory Practice. He focuses on quantification of damages, claims and losses involving complex economic, financial and valuation issues in arbitration and litigation matters.
He has assisted and prepared expert evidence on complex financial, economic, valuation, and damages issues in over 15 matters.
He holds an MBA from Indian Institute of Foreign Trade, Delhi and is a Chartered Accountant.

PROFESSIONAL EXPERIENCE — 6 YEARS 8 MONTHS

Deloitte Touche Tohmatsu India LLP	**Associate Director**	**June'25 – Present (1)**
	Manager	**Dec'25 – May'25 (5)**
Domain	Dispute Advisory Practice	

Secretariat International	**Manager**	**Aug'25 – Nov-25 (3)**
Domain	Damages	
Roles and Responsibilities	▪ **Headed and executed end to end projects** involving assessment of damages/claims/valuation, preparation of expert reports and expert witness testimony by the Managing Director. ▪ **Prepared financial, economic analyses** to assess damages & **prepared Expert Reports** for submission to Arbitral Tribunal under London Centre for International Arbitration (LCIA) and International Centre for Settlement of Investment Disputes (ICSID) rules. ▪ **Responsible for preparation of the Partner of the team** for the Expert Witness Testimony. ▪ **Responsible** for reading and analyzing legal documents and guiding team members to develop an understanding of the impact on financial analyses. ▪ **Responsible for** interacting with clients and other external sources to obtain relevant information.	

Deloitte Touche Tohmatsu India LLP	**Manager**	**June'23 – Aug'25 (27)**
	Deputy Manager	**Oct'21 – May'23 (20)**
Domain	Dispute Advisory Practice	
Roles and Responsibilities	▪ **Headed and executed end to end projects** involving assessment of damages/claims/valuation, preparation of expert reports and expert witness testimony by the Partner. ▪ **Prepared financial, economic analyses** to assess damages & **prepared Expert Reports** for submission to Arbitral Tribunal. ▪ **Responsible for preparation of the Partner of the team** for the Expert Witness Testimony. ▪ **Responsible** for reading and analyzing legal documents and guiding team members to develop an understanding of the impact on financial analyses. ▪ **Responsible for** interacting with clients and other external sources to obtain relevant information.	
Key initiatives	▪ **Developed the mock case questions for the Practice** to gauge the proficiency level during recruitment ▪ **Responsible for** taking the mock case question round along with an interview during recruitment ▪ **Took initiative for business development activities to increase visibility of Deloitte India Dispute Advisory Practice by** preparing up to date practice brochures, developing learning modules for expert witness service at a global Deloitte level, meeting with potential clients to generate business leads, attending conferences.	
Achievements	▪ **Awarded the prestigious President's Bonus award in 2023,** for being in the **top 3%** of outstanding performers in 2023. ▪ **Awarded Star of the Quarter Award twice in 2022** for successful execution of key projects for the team. ▪ **Assisted the Partner during Testimony/Deposition proceedings** of an arbitration matter.	

J.P. Morgan Services India Pvt Ltd	**Analyst, Regional Investment Banking, CRG**	**May'20 – Jul'21 (15)**
Domain	Investment Banking	
Roles and Responsibilities	▪ **Worked with bankers** to prepare marketing materials, confidential information memorandum including components like market and industry landscapes, financial analysis & valuations ▪ **Worked on** industry landscape, financial analysis, competitor benchmarking using trading comparables, transaction comparables using various databases such as FactSet, BamSEC, CapitalIQ, Mergermarket ▪ **Prepared reports** and research key trends about companies and industries to form views for internal and external use for pitch materials for mergers & acquisitions, capital raising	

OMG Retail Private Limited	**Manager, Finance and Accounts**	**Nov'16 - Aug'17 (09)**
Domain	Finance	
Roles and Responsibilities	▪ **Responsible** for financial statement preparation and compliance with relevant laws and regulations ▪ **Reviewed and suggested** changes in accounting processes, stock management, financial reporting ▪ **Responsible** for receivable reporting and reconciliation, negotiations with debtors and collections	

DOB – 02/09/1994

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Achievements	▪ **Identified, quantified and facilitated the collection of aged Accounts Receivable** outstanding from multiple customers including the Future Group involving working across different client functions including Commercial, Marketing and Accounts **to help realise the overdue monies of Rs. 21 Lakhs**

TRAININGS & INTERNSHIPS

J.P. Morgan Services India Pvt Ltd	**Analyst Intern, RIB**	**Apr'20 – May'20(2)**

- Worked with associates and analysts with to prepare marketing materials such as industry landscape, financial analysis, target company profiles & competitor benchmarking
- Worked on idea generation of potential sell-side opportunity which involved target screening, target valuation and analysis of strategic affinity

Ameriprise Financial India Pvt. Ltd.	**CA Industrial Training**	**Sept'15- Sept'16**

- Handled the **preparation of quarterly MIS reporting**. Engaged in delivery of presentations highlighting company performance and principal result areas. **Directly reported to and reviewed by VP- Finance & Operations for presentations**
- Responsible for the **preparation, presentation & completion of financial statements of mutual funds** listed on the NYSE

Deloitte Haskins and Sells	**CA Articleship**	**Sept'13- Sept'15**

- **Part of core team** conducting statutory audit and limited reviews of companies such as DCM Shriram Limited, MetLife Global Operations Support Center Private Limited, Simbhaoli Sugars Limited, ITC Limited (Hotels and Lifestyle division)
- **Headed a team of two** for an interim assignment which involved execution of design and implementation and operating effectiveness procedures on the company's profit and loss and balance sheet items for compliance with relevant laws
- **Performed risk assessment** and carried out stock verification as a part of final audit process for Simbhaoli Sugars Limited, Tata Chemicals Limited and DCM Shriram Limited

ACHIEVEMENTS AND ACTIVITIES

Academic	▪ Participated in Cross Examination Training 2024 organized by AAA-ICDR and underwent mock cross examination ▪ **Qualified A2 DELF** (Diplôme d'études en langue française) in 2010 ▪ Held Senior Coordinator, Capital, the Finance Club position from 2018-20
Extra-curricular	▪ **Performed as a percussionist** at Workfest 2020 organized by PeopleStrong (2020) ▪ **Winner** in MDI Gurgaon's King of the North Badminton Tournament (2019) ▪ **Runner- up in IIFT Delhi's Adrenaline Badminton Tournament** (2019) ▪ **Semifinalist** in Boys U-19 Doubles at Delhi State Badminton Championship (2011) ▪ **Runner- up** in ASN Delhi State Inter School Badminton Championship (2011)

SELECT WORK EXPERIENCE IN DAMAGES/DISPUTE ADVISORY (6+ cross examination assistance)

- **Rebuttal of cost claim and assessment of counterclaims for a power plant company in Malaysia (2025-ongoing):** Led a project involving an ICSID arbitration matter between a power plant company in Malaysia and a concrete producer in Malaysia. The matter involved breach of collection agreement in relation to fly ass produced by the power plant company. Our work involved critique of cost claim raised by the concrete producer and assessment of counterclaims raised by the power plant company and submission of Expert Report for submission to the Arbitral Tribunal (ICSID) (Party appointed)
- **Rebuttal of expert report for a Russian entity in relation to alleged breach of funding agreements (2025-ongoing):** Led a project involving an LCIA arbitration matter involving a Russian entity ("Client) and debt funders from Europe. Our work involved rebuttal of expert report submitted by the debt funders involving breaches and assessment of purchase price of debt, in relation to alleged breaches of funding agreement, preparation of Expert Report, for submission to the Arbitral Tribunal. (LCIA) (Party appointed)
- **Assessment of loss of profits for an Indian pharmaceutical company in relation to breaches of a technology transfer agreement (2025-ongoing):** Led a project involving an LCIA arbitration matter involving a listed Indian pharmaceutical company ("Client") and a Russian company. Our work involved assessment of loss of profits due to alleged breaches of the technology transfer agreement by the Russian company, preparation of expert report, for submission to the Arbitral Tribunal. (LCIA) (Party appointed)
- **Rebuttal of cost claims, for an Indian public sector undertaking in relation to its dispute with a construction company (2025-ongoing):** Led a project involving an arbitration matter between an Indian public sector undertaking ("Client") and a constructon company due to alleged delays/issues faced by the construction company in the execution of a contract for construction of drainage system. Our work involved preparation of a rebuttal report to counter various cost claims raised by the construction company, for submission to the Arbitral Tribunal. (SCOPE arbitration) (Party appointed)
- **Assessment of counterclaims raised by a pharmaceutical manufacturing company due to non completion of Business Transfer Agreement ("BTA") (2025-ongoing)**: Led a project involving an arbitration matter between a listed pharmaceutical manufacturing company ("Client) and a listed chemicals company due to non completion of a slump sale of a business of the Client and termination of BTA. Our work involved assessment of counterclaims raised by Client and preparation of expert report for submission to the Arbitral Tribunal. (MCIA arbitration) (Party appointed)

- **Assessment of brand value of a high-end restaurant in relation to a trademark dispute between shareholders (2025-ongoing):** Led a project involving an arbitration matter between shareholders ("Client") running multiple restaurants. Our work involved brand valuation of a high-end restaurant located in Gurugram, recommendation of range of royalty payable by franchisees, preparation of expert report for submission to the Arbitral Tribunal. The Client was successful in obtaining an interim injunction on the use of the brand name and also in obtaining access to historical financial statements of one dispute location opened. (Ad-hoc Indian arbitration) (Party appointed)
- **Assessment of cost claims for a leading construction conglomerate due to unforeseen termination and delays (2024-ongoing):** Led a project involving an arbitration matter between a JV (a leading construction and a marine infrastructure company) to verify its claims against a governmental entity. Our work involved assessment of claims raised by the JV, preparation of expert report for submission to the Arbitral Tribunal. (Ad-hoc Indian arbitration) (Party appointed)
- **Assessment of cost attributable to a change in law event for a freight corridor construction project (2024):** Led a project in which Deloitte was jointly appointed by a construction major and a PSU (engaged in the development and maintenance of freight corridors) at the instruction of the Tribunal to undertake an independent determination of the additional cost of labour incurred by the JV on account of the change in law event (notified higher statutory minimum wages) during the execution of the Project. Our work involved preparation of an expert report and preparation of Partner for answering queries raised by the Parties as part of the proceedings. (Ad-hoc Indian arbitration) (Joint party appointed at the request of Tribunal)
- **Business valuation for a shipping major due to termination of agency agreement with its JV partner (2024):** Led a project involving a large shipping company as a part of its meditation proceedings with the JV partner pertaining to the exit value claimed by the JV partner. Our work involved an independent assessment of JV entity's business value as on the identified date due to the termination of the sub-agency agreement and preparation of an expert report. (Mediation)
- **Assessment of claims for real estate major (2022):** Led the project involving a commercial real estate provider and a government urban planning agency wherein parties had entered into a cost sharing agreement pertaining to the upgradation of selected road networks. Our work involved an independent assessment of claims, which were on account of disagreements over delays, computation methodologies and cost of additional works, preparation of expert report and assistance to the Partner during cross examination. (Ad-hoc Indian arbitration) (Party appointed)
- **Damages assessment due to breach of contract for a ferry service provider (2022):** Led a project involving a private ferry service provider and a government agency responsible for controlling, management and operation of ports. The parties entered into a concession agreement pertaining to managing and operating the Ro-Ro Ferry /fast passenger vessels and terminal facilities between two ports. Our work involved a DCF based assessment of damages on account of alleged breaches such as delay, suspension, termination, and failure to maintain water depths as was required, preparation of expert report and preparation of Partner for testimony. (Ad-hoc Indian arbitration) (Party appointed)
- **Damages assessment due to delays and withholding of approvals for a technology major (2022):** Led a projecy involving a technology major in its dispute with a State-owned utility company, on account of alleged breaches due to withholding of management approvals and other delays because of which the Client could not issue the invoices and collect the payment in a timely manner. The Client was selected for execution of a major Government Scheme which involved upgradation of infrastructure network using information technology for the state of Rajasthan. Our work involved an independent computation of losses to the Client on account of delayed approvals, independent determination of appropriate rate of interest (WACC), preparation of expert report and preparation of Partner for testimony. (Ad-hoc Indian arbitration) (Party appointed)
- **Revenue loss assessment due to COVID-19 induced closure (2022):** Part of the team that involved a leading multiplex chain operator that was in a dispute with its insurance provider. Our work involved estimating the revenue loss incurred due to Covid-19 induced shut-downs, estimation of revenue loss due to closure of all theatres across the country as per the revenue loss policy, preparation of expert report and preparation of Partner for testimony. (Ad-hoc Indian arbitration) (Party appointed)

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